

# Financial Statements December 31, 2015 and 2014 United Way of Northern Utah

# United Way of Northern Utah Table of Contents December 31, 2015 and 2014

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#### **Independent Auditor's Report**

The Executive Committee United Way of Northern Utah Ogden, Utah

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of United Way of Northern Utah, which comprise the statement of financial position as of December 31, 2015, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Way of Northern Utah as of December 31, 2015, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

# **Other Matter**

The financial statements of United Way of Northern Utah as of and for the year ended December 31, 2014, were audited by James & Co., who joined Eide Bailly LLP on November 1, 2015, and whose report dated September 29, 2015, expressed an unmodified opinion on those statements.

Ogden, Utah

October 19, 2016

Esde Sailly LLP

	 2015	 2014
Assets		
Cash and cash equivalents	\$ 563,656	\$ 367,911
Operating investments	2,328,178	2,454,343
Contributions receivable		
(net of allowance for doubtful accounts		
of \$29,306 in 2015 and \$20,095 in 2014)	1,223,998	1,364,173
Managing Utah CFC receivable	222,582	242,094
Promised Neighborhood receivable	-	76,050
Grants receivable	79,303	230,592
Prepaid expenses	2,632	2,147
Property and equipment, net	1,558,638	1,577,366
Total assets	\$ 5,978,987	\$ 6,314,676
Liabilities and Net Assets		
Accounts payable	\$ 91,061	\$ 109,338
Accrued expenses and other liabilities	29,673	23,741
Due to designated organizations	768,168	635,875
Note payable	592,566	617,832
Total liabilities	1,481,468	1,386,786
Net Assets		
Unrestricted	3,885,276	3,993,351
Temporarily restricted	612,243	934,539
Total net assets	4,497,519	 4,927,890
Total liabilities and net assets	\$ 5,978,987	\$ 6,314,676

		2015	
	Unrestricted	Temporarily Restricted	Total
Revenue, Gains, and Other Support			
Campaign contributions	\$ 731,093	\$ 3,515,062	\$ 4,246,155
Less: Amounts raised on behalf of others	-	(3,058,162)	(3,058,162)
Allowance for uncollectible pledges		(29,306)	(29,306)
Net campaign contributions	731,093	427,594	1,158,687
Grants	399,033	208,588	607,621
CFC service fee	222,582	-	222,582
In kind contributions	19,353	-	19,353
Investment return	(45,159)	-	(45,159)
Rent revenue	159,075	-	159,075
Special events	27,317	-	27,317
Net assets released from restrictions	958,478	(958,478)	-
Total revenue, gains, and other support	2,471,772	(322,296)	2,149,476
Expenses and Losses			
Program services			
Allocation to agencies	650,969	_	650,969
Other program services	1,577,612	_	1,577,612
Total program services expenses	2,228,581	-	2,228,581
Supporting services			
Management and general	214,253	_	214,253
Fundraising and development	124,106	_	124,106
Total supporting services expenses	338,359	-	338,359
Total expenses by function	2,566,940	-	2,566,940
Dues to the national organization	12,907	-	12,907
Total expenses and losses	2,579,847	-	2,579,847
Change in Net Assets	(108,075)	(322,296)	(430,371)
Net Assets, Beginning of Year	3,993,351	934,539	4,927,890
Net Assets, End of Year	\$ 3,885,276	\$ 612,243	\$ 4,497,519

		2014	
	Unrestricted	Temporarily Restricted	Total
Revenue, Gains, and Other Support			
Campaign contributions	\$ 848,736	\$ 2,066,814	\$ 2,915,550
Less: Amounts raised on behalf of others	-	(1,540,702)	(1,540,702)
Allowance for uncollectible pledges	-	(50,457)	(50,457)
Net campaign contributions	848,736	475,655	1,324,391
Grants	102,958	519,894	622,852
CFC service fee	242,094	-	242,094
In kind contributions	13,662	-	13,662
Investment return	62,028	-	62,028
Rent revenue	161,220	-	161,220
Special events	28,293	-	28,293
Net assets released from restrictions	877,310	(877,310)	
Total revenue, gains, and other support	2,336,301	118,239	2,454,540
Expenses and Losses			
Program services			
Allocation to agencies	925,138	-	925,138
Other program services	1,061,643		1,061,643
Total program services expenses	1,986,781		1,986,781
Supporting services			
Management and general	229,487	-	229,487
Fundraising and development	68,790	-	68,790
Total supporting services expenses	298,277		298,277
Total expenses by function	2,285,058	-	2,285,058
Dues to the national organization	16,774	_	16,774
In kind expenses	12,268	-	12,268
Total expenses and losses	2,314,100		2,314,100
Change in Net Assets	22,201	118,239	140,440
Net Assets, Beginning of Year	3,971,150	816,300	4,787,450
Net Assets, End of Year	\$ 3,993,351	\$ 934,539	\$ 4,927,890

		Program Services			Supporting Services		
	Allocation to	All Other		Management	Fundraising and		2015
	Agencies	Programs	Total	and General	Development	Total	Total
Allocation to agencies Less: Amounts raised on behalf of others	\$ 3,709,131 (3,058,162)	\$ -	\$ 3,709,131 (3,058,162)	\$ - -	\$ -	\$ - -	\$ 3,709,131 (3,058,162)
	650,969		650,969				650,969
Salaries	-	502,940	502,940	50,580	36,556	87,136	590,076
Health and retirement benefits Payroll taxes	<u> </u>	153,599 39,814	153,599 39,814	12,334 4,251	11,888 5,528	24,222 9,779	177,821 49,593
		696,353	696,353	67,165	53,972	121,137	817,490
Programs and outreach	_	208,045	208,045	_	-	-	208,045
Office supplies	-	49,627	49,627	5,134	2,282	7,416	57,043
Telephone	-	17,287	17,287	1,284	906	2,190	19,477
Postage	-	4,240	4,240	439	195	634	4,874
Occupancy	-	41,589	41,589	3,089	2,180	5,269	46,858
Advertising and promotion	-	27,985	27,985	2,544	41,136	43,680	71,665
Professional fees	-	69,300	69,300	70,973	1,417	72,390	141,690
Service club dues	-	6,347	6,347	-	-	-	6,347
Equipment repairs and maintenance	-	18,750	18,750	1,940	862	2,802	21,552
Depreciation	-	57,188	57,188	4,247	2,998	7,245	64,433
Travel and meals	-	42,717	42,717	2,339	1,727	4,066	46,783
Awards and other	-	222,503	222,503	23,018	10,230	33,248	255,751
Insurance	-	4,892	4,892	363	256	619	5,511
Building	-	86,919	86,919	6,455	4,557	11,012	97,931
Interest	-	-	-	22,765	-	22,765	22,765
Bank fees		23,870	23,870	2,498	1,388	3,886	27,756
		881,259	881,259	147,088	70,134	217,222	1,098,481
Total expenses by function	\$ 650,969	\$ 1,577,612	\$ 2,228,581	\$ 214,253	\$ 124,106	\$ 338,359	\$ 2,566,940

See Notes to Financial Statements

		Program Services			Supporting Services		
	Allocation to	All Other		Management	Fundraising and	,	2014
	Agencies	Programs	Total	and General	Development	Total	Total
Allocation to agencies Less: Amounts raised on behalf of others	\$ 2,465,840 (1,540,702)	\$ - -	\$ 2,465,840 (1,540,702)	\$ - -	\$ - -	\$ - -	\$ 2,465,840 (1,540,702)
	925,138		925,138				925,138
Salaries Health and retirement benefits Payroll taxes		352,175 68,197 26,495	352,175 68,197 26,495	151,706 29,377 11,413	37,927 7,344 2,853	189,633 36,721 14,266	541,808 104,918 40,761
		446,867	446,867	192,496	48,124	240,620	687,487
Managing CFC expense	-	240,723	240,723	729	1,702	2,431	243,154
Office supplies	-	12,598	12,598	1,690	1,075	2,765	15,363
Telephone	_	9,526	9,526	1,278	813	2,091	11,617
Postage	_	3,848	3,848	516	329	845	4,693
Occupancy	_	35,012	35,012	4,697	2,989	7,686	42,698
Advertising and promotion	_	34,471	34,471	4,624	2,943	7,567	42,038
Professional fees	-	54,127	54,127	7,261	4,621	11,882	66,009
Conferences and training	-	6,304	6,304	, -	-	-	6,304
Service club dues	-	10,867	10,867	-	-	-	10,867
Equipment repairs and maintenance	-	8,831	8,831	1,185	754	1,939	10,770
Depreciation	-	50,556	50,556	6,782	4,316	11,098	61,654
Travel and meals	-	13,648	13,648	758	758	1,516	15,164
Building	-	107,073	107,073	5,635	-	5,635	112,708
Interest	-	20,969	20,969	1,104	-	1,104	22,073
Bank fees		6,223	6,223	732	366	1,098	7,321
		614,776	614,776	36,991	20,666	57,657	672,433
Total expenses by function	\$ 925,138	\$ 1,061,643	\$ 1,986,781	\$ 229,487	\$ 68,790	\$ 298,277	\$ 2,285,058

See Notes to Financial Statements

	 2015	 2014
Cash Flows from Operating Activities		
Change in net assets	\$ (430,371)	\$ 140,440
Adjustments to reconcile change in net assets to		
net cash provided by (used for) operating activities		
Depreciation	64,433	61,654
Amortization of effective interest	22,734	22,073
Bad debt expense	29,306	50,457
Realized and unrealized loss on operating investments	119,040	8,009
Changes in operating assets and liabilities		
Contributions receivable	110,869	(2,842)
Managing Utah CFC receivable	19,512	3,672
Promised Neighborhood receivable	76,050	(57,076)
Grants receivable	151,289	(230,592)
Prepaid expenses	(485)	(2,147)
Accounts payable	(18,277)	29,379
Accrued expenses and other liabilities	5,932	3,538
Due to designated organizations	132,293	(96,915)
Net Cash from (used for) Operating Activities	282,325	(70,350)
Cash Flows from Investing Activities		
Purchases of operating investments	(769,302)	(89,065)
Proceeds from sales of operating investments	776,427	-
Purchases of property and equipment	(45,705)	(2,703)
Net Cash used for Investing Activities	(38,580)	(91,768)
Cash Flows from Financing Activities	(40,000)	(44.000)
Principal payments on note payable	 (48,000)	(44,000)
Net Change in Cash and Cash Equivalents	195,745	(206,118)
Cash and Cash Equivalents, Beginning of Year	 367,911	 574,029
Cash and Cash Equivalents, End of Year	\$ 563,656	\$ 367,911

# **Note 1 - Principal Activity and Significant Accounting Policies**

#### **Organization**

The United Way of Northern Utah (the Organization) was organized to collect public support funds and to allocate these funds to community organizations in need.

The mission of the Organization is to unite people and organizations to build a healthy, stable and well-educated community where individuals, families and neighborhoods thrive. The Organization conducts fundraising activities, provides a systematic review process of charitable agencies requesting funding from the Organization, plans for future community needs and allocates money raised to eligible agencies.

Annual campaigns are conducted year round to support allocations made in the subsequent year. Campaign contributions are used to support local health and human service programs of member and nonmember agencies and to pay the Organization's operating expenses. Donors may designate their pledges to specific agencies or donate undesignated funds.

#### **Basis of Presentation**

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in ASC 958, Not-for Profit Entities. Under ASC 958, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

# **Cash and Cash Equivalents**

The Organization considers all cash and highly liquid financial instruments with original maturities of three months or less and which are neither held for nor restricted by donors for long-term purposes, to be cash and cash equivalents.

#### **Receivables and Credit Policies**

Accounts receivable consist primarily of noninterest-bearing amounts due for campaign pledges and various grants. We determine the allowance for uncollectable accounts receivable based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Accounts receivable are written off when deemed uncollectable. At December 31, 2015 and 2014, the allowance was \$29,306 and \$20,095, respectively.

#### **Contributions and Contributions Receivable**

Contributions received are recorded as unrestricted, temporarily restricted or permanently restricted support depending on the existence or nature of any donor restrictions.

Donor restricted support is reported as an increase in temporarily or permanently restricted net assets. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statements of Activities as net assets released from restriction. However, if a restriction is fulfilled in the same time period in which the contribution is received, the Organization reports the support as unrestricted. Contributions are considered current and collectible within the next year and therefore, are not discounted.

We determine the allowance for uncollectible contribution receivables based on historical experience, an assessment of economic conditions and a review of subsequent collections. Contributions receivables are written off when deemed uncollectible.

#### **Property and Equipment**

Property and equipment additions over \$5,000 are recorded at cost, or if donated, at fair value on the date of donation. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets ranging from 3 to 40 years, or in the case of capitalized leased assets or leasehold improvements, the lesser of the useful life of the asset or the lease term. When assets are sold or otherwise disposed of, the cost and related depreciation or amortization are removed from the accounts, and any remaining gain or loss is included in the statement of activities. Costs of maintenance and repairs that do not improve or extend the useful lives of the respective assets are expensed currently.

The Organization reviews the carrying values of property and equipment for impairment whenever events or circumstances indicate that the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposition. When considered impaired, an impairment loss is recognized to the extent carrying value exceeds the fair value of the asset. The Organization determined that there were no indicators of asset impairment during the years ended December 31, 2015 and 2014.

#### **Investments**

Investment purchases are recorded at cost, or if donated, at fair value on the date of donation. Thereafter, investments are reported at their fair values in the statement of financial position. Net investment return is reported in the statement of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less investment management and custodial fees.

#### **Net Assets**

Net assets, revenues, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

*Unrestricted Net Assets* – Net assets available for use in general operations. Unrestricted board-designated net assets consist of net assets designated by the Board of Directors for operating reserve and board-designated endowment.

Temporarily Restricted Net Assets – Net assets subject to donor restrictions that may or will be met by expenditures or our actions and/or the passage of time, and certain income earned on permanently restricted net assets that has not yet been appropriated for expenditure by our Board of Directors.

The Organization reports contributions as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Permanently Restricted Net Assets – Net assets whose use is limited by donor-imposed restrictions that neither expire by the passage of time nor can be fulfilled or otherwise removed by our actions. The restrictions stipulate that resources be maintained permanently but permit us to expend the income generated in accordance with the provisions of the agreements.

The Organization had no permanently restricted amounts to report as of December 31, 2015 and 2014; therefore, all amounts are displayed as unrestricted or temporarily restricted. The Organization reports restricted contributions that are expended in the same reporting period as they are received as unrestricted support.

#### **Revenue Recognition**

Annual campaigns are conducted in the fall of the year to raise support for allocation to participating agencies in the subsequent calendar year. Campaign production for undesignated contributions and pledges received or receivable for annual campaigns are recognized as income in the current year as temporarily restricted net assets. Pledges are recorded in the balance sheet as receivables and allowances are provided for amounts estimated to be uncollectible.

Contributions and grants that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the reporting period in which the revenue is recognized. If the restrictions do not expire in the reporting period in which the revenue is recognized, the contribution or grant is classified as temporarily restricted net assets.

# **Donated Services and In-Kind Contributions**

Volunteers contribute significant amounts of time to the Organization program services, administration and fundraising and development activities; however, the financial statements do not reflect the value of these contributed services because they do not meet recognition criteria prescribed by generally accepted accounting principles. Contributed goods are recorded at fair value at the date of donation. The Organization records donated professional services at the respective fair values of the services received.

#### Advertising

The Organization uses advertising to promote its programs among the audiences it serves and to encourage contributions. The costs of advertising are expensed as incurred. Advertising costs totaled \$71,665 and \$42,038, respectively, for the years ended December 31, 2015 and 2014.

#### **Functional Allocation of Expenses**

The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### **Income Taxes**

The Organization is organized as a Utah nonprofit corporation and has been recognized by the Internal Revenue Service (IRS) as exempt from federal income taxes under Section 501(a) of the Internal Revenue Code as an organization described in Section 501(c)(3), qualify for the charitable contribution deduction under Section 170(b)(1)(A)(vi), and have been determined not to be a private foundation under Sections 509(a)(1) and (3), respectively.

The Organization is annually required to file a Return of Organization Exempt from Income Tax (Form 990) with the IRS. In addition, the Organization is subject to income tax on net income that is derived from business activities that are unrelated to their exempt purposes. The Organization has determined it is not subject to unrelated business income tax and has not filed an Exempt Organization Business Income Tax Return (Form 990-T) with the IRS.

The Organization believes that it has appropriate support for any tax positions taken affecting its annual filing requirements, and as such, does not have any uncertain tax positions that are material to the financial statements. The Organization would recognize future accrued interest and penalties related to unrecognized tax benefits and liabilities in income tax expense if such interest and penalties are incurred.

#### **Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and those differences could be material.

#### Financial Instruments and Credit Risk

The Organization manages deposit concentration risk by placing cash, money market accounts, and certificates of deposit with financial institutions believed by management to be creditworthy. At times, amounts on deposit may exceed insured limits or include uninsured investments in money market mutual funds. To date, the Organization has not experienced losses in any of these accounts. Credit risk associated with accounts receivable and promises to give is considered to be limited due to high historical collection rates and because substantial portions of the outstanding amounts are due from Board members, governmental agencies, and foundations supportive of the Organization's mission.

#### **Concentrations of Credit Risk**

The Organization manages deposit concentration risk by placing cash, money market accounts and certificates of deposit with financial institutions believed by management to be creditworthy. At times, amounts on deposit may exceed insured limits or include uninsured investments in money market mutual funds.

#### Reclassifications

Certain reclassifications of amounts previously reported have been made to the accompanying financial statements to maintain consistency between periods presented. The reclassifications had no impact on previously reported net assets.

#### **Subsequent Events**

The Organization has evaluated subsequent events through October 19, 2016, the date the financial statements were available to be issued.

#### **Note 2 - Fair Value Measurements and Disclosures**

We report certain assets at fair value in the financial statements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal, or most advantageous, market at the measurement date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique. Inputs used to determine fair value refer broadly to the assumptions that market participants would use in pricing the asset or liability, including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset or liability based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability based on the best information available. A three-tier hierarchy categorizes the inputs as follows:

Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities that we can access at the measurement date.

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, and market-corroborated inputs.

Level 3 – Unobservable inputs for the asset or liability. In these situations, we develop inputs using the best information available in the circumstances.

In some cases, the inputs used to measure the fair value of an asset or a liability might be categorized within different levels of the fair value hierarchy. In those cases, the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. Assessing the significance of a particular input to entire measurement requires judgment, taking into account factors specific to the asset or liability. The categorization of an asset within the hierarchy is based upon the pricing transparency of the asset and does not necessarily correspond to our assessment of the quality, risk or liquidity profile of the asset or liability.

The Organization has common collective funds, these funds are valued at fair value based on the NAV of the observable market prices of the underlying assets within that account less liabilities.

The following table presents assets measured at fair value on a recurring basis at December 31, 2015:

			Fair Value Measurements at Report Date Using					
		Total		Quoted Prices in Active Markets for Identical Assets (Level 1)		Significant Other Observable Inputs (Level 2)		ficant ervable outs el 3)
		1000		(201011)			(20)	<u> </u>
Assets								
Operating investments								
Fixed income bonds	\$	1,104,854	\$	1,104,854	\$	-	\$	-
Collective trust fund Equities		172,553 1,050,771		1,050,771		172,553		-
Equities		1,030,771	-	1,030,771				
	\$	2,328,178	\$	2,155,625	\$	172,553	\$	

The following table presents assets measured at fair value on a recurring basis at December 31, 2014:

				Fair Value Measurements at Report Date Using					
	Total		Pr Activ for		Quoted Prices in Significant tive Markets Other or Identical Observable Assets Inputs (Level 1) (Level 2)		Significant Unobservab Inputs (Level 3)		
		Total		(Level 1)		Level 2)	(LCV	CI 3)	
Assets									
Operating investments									
Fixed income bonds	\$	1,177,330	\$	1,177,330	\$	-	\$	-	
Collective trust fund		167,035		1 100 079		167,035		-	
Equities		1,109,978		1,109,978					
	\$	2,454,343	\$	2,287,308	\$	167,035	\$	_	

#### **Note 3 - Net Investment Return**

Net investment return consists of the following for the years ended December 31, 2015 and 2014:

		2014		
Operating investments		<u> </u>		
Interest and dividends	\$	73,881	\$	70,037
Net realized and unrealized gain (loss)		(119,040)		(8,009)
		_		
	\$	(45,159)	\$	62,028

# **Note 4 - Property and Equipment**

Property and equipment consists of the following at December 31, 2015 and 2014:

	2015	2014
Land and improvements	\$ 162,539	\$ 162,539
Buildings and improvements	1,464,831	1,430,984
Equipment	83,246	75,981
Furniture and fixtures	156,843	152,250
	1,867,459	1,821,754
Less accumulated depreciation and amortization	(308,821)	(244,388)
	Φ 1.550.620	Φ 1.577.266
	\$ 1,558,638	\$ 1,577,366

Depreciation expense totaled \$64,433 and \$61,654 for the years ended December 31, 2015 and 2014, respectively.

## Note 5 - Note Payable

Note payable consists of the following:

	2015		 2014
Noninterest-bearing note payable, due in monthly installments of \$4,000, discounted at an imputed interest rate of 3%,			
to January 2022, secured by the building and land	\$	592,566	\$ 617,832

At December 31, 2015 and 2014, the balance of the note before discount was \$820,000 and \$864,000, respectively. At December 31, 2015 and 2014, the carrying value of the noninterest-bearing obligation is shown net of total unamortized discount of approximately \$202,200 and \$224,300, respectively. Amortization of the discount is reported in the income statement as interest expense.

Future maturities of the note payable are as follows:

Years Ending December 31,	
2016	\$ 24,583
2017	23,881
2018	23,157
2019	22,412
2020	21,644
Thereafter	 476,889
	\$ 592,566

#### Note 6 - Leases

The Organization leases office space to tenants under noncancelable operating leases with terms of one to five years.

Future net minimum lease payments required under the operating leases are as follows:

Years Ending December 31,	
2016	\$ 102,096
2017	102,096
2018	 45,915
	\$ 250,107

Total lease income for the years ended December 31, 2015 and 2014 totaled \$159,075 and \$161,220, respectively.

## **Note 7 - Restricted Net Assets**

## **Temporarily Restricted Net Assets**

Temporarily restricted net assets include monies received, which have not been expended for their specific purposes and contributions receivable, which are not restricted by donors, but are unavailable for expenditure until due.

Temporarily restricted net assets as of December 31, 2015 and 2014, consist of:

	2015			2014	
Restricted by donors for					
Designated campaign contributions	\$	427,594	\$	475,654	
United Way of Northern Utah Programs		184,649		458,885	
	\$	612,243	\$	934,539	

In 2015 and 2014, net assets were released from donor restrictions by collecting pledges or by incurring expenditures satisfying the restricted purposes in the amounts of \$958,478 and \$877,310, respectively. These amounts are included in net assets released from restrictions in the accompanying financial statements.

#### Note 8 - Donated Professional Services and Materials

We received donated professional services and materials as follows during the years ended December 31, 2015 and 2014:

	Program Services			Fundraising and Development		Total		
December 31, 2015	_							
Professional services	\$	<u>-</u>	\$	19,353	\$		\$	19,353
December 31, 2014	_							
Professional services	\$		\$	13,662	\$		\$	13,662

## **Note 9 - Employee Benefits**

The Organization has a 403(b) retirement plan whereby employees who work more than 20 hours a week can contribute up to 100 percent of their salary within statutory limits. The employer has the option to make discretionary contributions. During the years ended December 31, 2015 and 2014, the Organization made contributions of approximately \$49,600 and \$49,100, respectively.

#### **Note 10 - Intermountain Combined Federal Campaign**

The Organization served as the Principal Combined Fund Organization (PCFO) for the Intermountain Combined Federal Campaign (CFC) in 2015 and 2014. The responsibility of the Organization to serve as PCFO is to manage the campaign and to serve as a fiscal agent.

The Organization has also been appointed as PCFO for the 2016 campaign. As the fiscal agent for the CFC, the Organization has included approximately \$1,872,700 and \$1,783,000 of pledges in current year campaign results for the years ended December 31, 2015 and 2014, respectively. The Organization has also included approximately \$1,756,000 and \$1,541,000 in allocations to agencies for the years ended December 31, 2015 and 2014, respectively. Both current year campaign results and allocations to agencies are also deducted as donor designations in the financial statement presentation.

Prior to the campaign, the Organization estimates the cost of running the campaign and submits this estimate to the local Federal Coordinating Committee. At the completion of the campaign drive, the Organization received a check for the actual expenses incurred.

The reimbursements received in the years ended December 31, 2015 and 2014, were \$222,582 and \$242,094, respectively. At December 31, 2015 and 2014, the CFC owed the Organization approximately \$222,600 and \$242,100 for reimbursement of the 2015-2016 and 2014-2015 campaigns expenses, respectively.

CFC makes contributions to various entities based on the designation of its donors. In the years ended December 31, 2015 and 2014, CFC contributed approximately \$109,400 and \$115,400 respectively, to the Organization based on the designation of donors. The Organization also acts as a federation for the CFC and honors designations made to each member organization by distributing a proportionate share of receipts based on donor designations to each member. As a federation, the Organization is permitted to deduct expenses from receipts prior to remitting funds to the charitable organization participating as members. In the years ended December 31, 2015 and 2014, the Organization deducted approximately \$16,900 and \$13,700, respectively, from member organizations to cover expenses.